



Focused Solely on Healthcare

Training and Education Workshops

You'll Get A Lot Out Of Our Workshops ... And Even More Out Of Your Third-Party Payers

As part of our commitment to our clients and the healthcare industry, Convergent offers complimentary workshops that cover the issues, practices, strategies and tactics surrounding healthcare reimbursement.

Every month we conduct a variety of workshops for hospitals and healthcare associations around the country. We will gladly conduct one at your facility that addresses the most common reimbursement challenges you face — and that is customized to the needs of your organization. The workshop will be conducted by an Convergent attorney with specialized expertise in the subject matter to be addressed.

- Our In-Service Healthcare and Insurance Workshop covers a variety of legal reimbursement issues and provides useful tools to effectively collect on problematic accounts

We also offer workshops that help you:

- Avoid claim delays and denials that are a result of incomplete or inaccurate information obtained at the time of patient admission
- Overturn claim denials by accurately identifying specific denial types and enhancing the corresponding appeal letters

WE'LL LEAVE YOU WITH OUR INSIGHTS — AND A POWERFUL SET OF TOOLS.

In addition to a thorough, comprehensive examination of the subject matter, we'll provide participants with invaluable resource material to assist them in challenges they face on the job. Among the useful tools we offer are:

- A spreadsheet which outlines state-specific statutes and regulations, and their accompanying citations
- Outlines which summarize federal legislation such as HIPAA and COBRA
- Articles written by Convergent attorneys which discuss common payer denials such as Usual & Customary and Medical Necessity denials

OUR WORKSHOPS ARE ONLY ONE OF THE MANY WAYS WE SERVE OUR CLIENTS.

At Convergent, our job is to help. That means providing clients with our services and expertise, but it also means sharing any knowledge and insights we may have that will help them in their own tasks. To that end, we provide clients with value-added services including the latest news on industry trends ... updates on new legislation that affects the healthcare industry — such as new state prompt-pay statutes and procedures for the processing of “clean claims” ... and complimentary legal research in response to specific client questions.

If you're looking for A/R assistance — and a partner committed to your success, be sure to call Convergent.



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